

The Punch List

Voice of The Home Builders Association of Transylvania County, Inc.

P. O. Box 1174 . Brevard, NC 28712 . Phone (828) 862.3239 . Fax (828) 862-5608 info@hbatc.org . www.hbatc.org

Volume 1, Edition 3 • March, 2010

President's Message

Tim Robinson, President

Greetings fellow homebuilders and associates. For those of you who did not attend the February meeting, you will need to know that until further notice, we will be meeting every other month. **Our next meeting will be in April.**

Like all HBA associations across the nation, we too are suffering. Our membership is down, donations and fundraisers are down, and there are no easy fixes. We have to overcome a deficit in our budget, and we are doing all we can to remedy that. At this time we are taking steps to move the Homebuilders office to Patsy's house. This will save several hundred dollars a month in rent. By having bi-monthly meetings, we can save several more hundreds of dollars. There are certain expenses we can do very little about, such as insurance costs and the cost of putting out the Punchlist. We are looking at every possible way.

There is something you as a member can do to help. Please support our Golf tournament by either signing up a team or by sponsoring a hole, or both! We depend on the golf tournaments to make up the difference. If we ever needed your help, it is now. For all those members that have never showed up to work on a service project, how about sponsoring a hole for \$120.00? Or sponsoring Longest Drive, or Closest to the Pin? Please help.

I will keep you posted as to how we are coming, but in the mean time, call Doug Connell at Jennings to sponsor a hole or to sign up a team.(884-9663)

Tim

Next HBATC Meeting

■ April 22, 2010 ■

How to Operate Lean in a Down Market

Identify Key Markets

Make sure you stay informed on the latest building industry news, national and local statistics and emerging markets.

Improve Your Value Proposition

During challenging times, companies often are more willing to change suppliers and consultants in order to attain cost savings or get comprehensive services.

- continued on page 2



SPECIAL EVENTS

Spring
Golf Tournament!

Friday, May 7
Glen Cannon Country Club

Sign-up sheet on Page 7
and at www.hbatc.org.

**First 22 Paid Teams Play
Sign Up Today!**

Fall Golf Tournament
October 8

Operate Lean

- continued from page 1

Cut Costs

- Minimize your debt load and reduce expenses.
- Renegotiate office leases.
- Evaluate storage rental.
- Negotiate with vendors and suppliers
- Evaluate company cell phones.
- Evaluate corporate vehicles usage.
- Look for credit deals.
- Take advantage of the new 50% special depreciation allowance.
- Review your insurance policies.
- Review service contracts.
- Increase your cash flow.
- Accelerate your billing.
- Stay on top of collections.

Job Costing

Identify and understand the true costs for specific jobs.

Staffing

Instead of more layoffs, you might want to consider reducing your employees' hours in order to keep more of them employed.

Don't Be Afraid to Ask for Help

Talk to business colleagues and find out if there are joint projects you can work on together for shared profits.

Thanks for Renewing!

Ben's Custom Woodworks

Cardinal Building Systems

Galloway & Bradley Builders

Holbrook & Nichols Construction

Johnny R. Powell General Contractor

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Be a Builder of your Association Sign up for a Committee!

Please give back to your association! The following committees are being formed for 2010 and need your participation:

Legislative/Build-Pac
Rick Cooper and Phyllis Goff

Special Projects
Mary Lynn Manley and Gary Wells

Spike/Membership
Steve Blythe

Programs
John Holbrook

Socials
Brent Chapman and Mike Krauter

Scholarship
Doug Harris and Mike Krauter

Golf Tournaments
Doug Connell and Phyllis Goff

Representative to Planning & Economic Development Boards
Carole Gaston

Public Relations
Ellen Whitesel and Chuck Gilmore

The North Carolina Home Builders Educational & Charitable Foundation, Inc.

Scholarship Award


The North Carolina Home Builders Educational & Charitable Foundation, Inc. awards Scholarship's based on a combination of need and merit to four year college students entering their junior or senior year and technical school students entering their second year who have declared their major in a construction related field. For more information visit www.nchba.com or call the NCHBA at (800) 662-7129. **Deadline for entries: April 30, 2010.**

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21st Century Building Expo & Conference

Save the date now for the 8th Annual 21st Century Building & Expo Conference scheduled for September 15-17, 2010 at the Charlotte Convention Center in Charlotte, NC.

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HBATC ANNOUNCEMENT

DUES INCREASE

The Board of Directors has found it necessary to increase our annual dues to \$365.00. This is only a \$10.00 increase from previous years and still much lower than other associations. The increase will be effective May 1, 2010.

Officers

President • Tim Robinson
828-883-2436 • tcrobinson1@citcom.net

1st Vice-President • Mike Krauter
828-884-6659 • mkrauter@citcom.net

2nd Vice-President • John Holbrook
828-966-4400 • john@holbrook-nichols.com

Associate Vice President • Mary Lynn Manley
828-884-2600 • marylynn_manley@ucbi.com

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828-884-8595 • pe8055@citcom.net

Treasurer • Steve Blythe
828-883-3526 • hsblythe@yahoo.com

Past President • Scott Elliott
828-862-6862 • scott@mtnplace.com

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radchap@yahoo.com

Phyllis Goff • 828-884-6712
alaurelhaven@yahoo.com

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Carole Gaston • 828-883-4844
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Presidential Appointment

Gary Wells • 828-884-2176
papawells@citcom.net

Executive Officer
Patsy Sexton • 828-862-3239
hbaoftc@citcom.net

From the Desk of your EO

Patsy Sexton

If you would like to have your e-mail address included on our web site, please call the office at 862-3239 or e-mail me at hbaoftc@citcom.net with the information. Also, please check your e-mail address on the web site at www.hbatc.org; and, if it is incorrect, please let me know. Thanks for your help!

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Spike Club

As of January 31, 2010

John Wimberly
Life Spike: 292 credits

Tim Robinson
Life Spike: 139.50 credits

Doug Connell
Life Spike: 121.50 credits

John Holbrook
Life Spike: 118 credits

Steve Blythe
Life Spike: 95 credits

Stanley Pinson
Life Spike: 40.50 credits

Randall Blythe
Life Spike – 35.50 credits

Gil Coan
Life Spike – 32.50 credits

Cammy Cabe
Life Spike – 30.50 credits

Scott Elliott
30 credits

Phillip Jerome
18 credits

Dave Hogsed
13 credits

Jay Coan
7 credits

**Good Work,
Spike Membership!**

2010 HBA Meeting Dates (4th Thursdays)

New
Bi-Monthly
Meeting
Schedule

April 22

June 24

August 26 Cookout

October 28

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From the Building Director

The following permits were issued for the month of February 2010 along with a comparison of February 2009.

	Feb. 2010	Feb. 2009
New Houses - County	3	7
New Houses - City	0	0
Remodels - County	11	5
Remodels - City	6	5

New Codes are available at www.ncbuildingcodes.com. As of June 22, 2007 the 2006 Residential Code Book is available at www.iccsafe.org or by calling 800-786-4452.

On the Lighter Side

Little fire fighter girl.....

A firefighter was working on the engine outside the station, when he noticed a little girl nearby in a little red wagon with little ladders hung off the sides, and a garden hose tightly coiled in the middle.

The girl was wearing a firefighter's helmet.

The wagon was being pulled by her dog and her cat.

The firefighter walked over to take a closer look. "That sure is a nice fire truck," the firefighter said with admiration.

"Thanks," the girl replied. The firefighter looked a little closer. The girl had tied the wagon to her dog's collar and to the cat's testicles.

"Little partner," the firefighter said, "I don't want to tell you how to run your rig, but if you were to tie that rope around the cat's collar, I think you could go faster."

The little girl replied thoughtfully, "You're probably right, but then I wouldn't have a siren."



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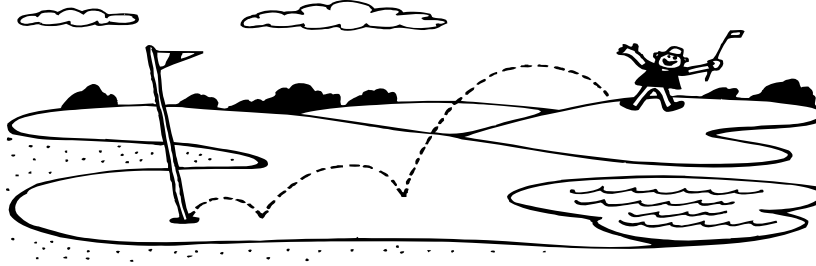
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OF TRANSYLVANIA COUNTY, INC.**

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SPRING 2010 GOLF TOURNAMENT

DATE:	Friday, May 7, 2010
LOCATION:	Glen Cannon Country Club
FORMAT:	Captain's Choice – A B C D – Handicaps will be verified
DETAILS:	Shotgun Start @ 1:30PM Lunch: 12:00PM Free range balls
PRIZES:	1 st Place: \$300.00 2 nd Place: \$200.00 3 rd Place: \$160.00 Closest to Pin (4): \$25.00 each Closest to Line (1): \$25.00 Longest Drive (1): \$25.00
COST:	\$65.00 Per Player <i>All Payments are due by: April 30, 2010</i>

PLAYER REGISTRATION FORM
First 22 PAID Teams will play!

Company Name: _____ Phone: _____

	Player Name	Handicap or Average
A		
B		
C		
D		

Amount Enclosed:
All Payments are due by: April 30, 2010

SPONSORSHIP REGISTRATION FORM

Company Name: _____ Phone: _____

Please check your choice(s) below

Hole Sponsor - \$120	Closest To Pin - \$50
Longest Drive - \$50	Closest to Line - \$50
Door Prize Sponsor	Amount Enclosed:

All Payments are due by: April 30, 2010

SEE YOU THERE!